

IBM Corporation Products Discounts
AR1474

<u>Vendor</u>	<u>Products</u>	<u>Wireless</u>	<u>Routers</u>	<u>Switches</u>
Alcatel	Routers and Switches	N/A	35%	35%
Cisco	Routers, Enterprise Switches and Wireless Products SmartNet Maintenance 10% Discount Cisco's List	37%	37%	37%
Extreme	Switches including 2 Year Warranty	N/A	N/A	33%
Nortel	Routers and Switches	N/A	N/A	33%
Lucent	Routers	N/A	37%	N/A